NOIDA METRO RAIL CORPORATION Pre-Bid Meeting Queries & its Reply/Clarification

Date: 11.06.2020

Sub:-Tender to appoint Business Efficiency Advisor

Ref: - E-Tender No. NMRC/Consultant/117R/2020

Reg: -Clarifications of Pre - Bid Queries received

S. No 1.	Clause No. & existing Provision Page 18	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment
	Clause 27.2 The Applicants must have at least 10 (ten) years of experience in providing consultancy services in India, especially to government entities/departments.	Request to kindly reduce the years of experience to 5 years.	Not mentioned	by NMRC No change in RFP Condition.
3.	Clause 27.3 The Applicants must have experience of consultancy project undertaken in last 5(five) years of company with turnover of more than Rs. 200 crore (Rupees Two Hundred Crores only) at the time of consultancy job undertaken. Supporting documents must be submitted to ascertain turnover of the company for which the work has been done.	Request to kindly reduce the turnover to Rs 1Crore for the last three financial years i.e. FY2018-19, FY 2017-18 and FY 2016-17.	Not mentioned	No change in RFP Condition.
	Page 8-9 Clause II.III Key Personnel The Consultant will have one dedicated resource to service the requirements of the Client. The dedicated resource will be full time staff based out of Employer office from the beginning of the project. He/She will be involved in day to day coordination including conducting, documenting and finalizing the documents with all key stakeholders. The qualification criteria for the proposed team	the one dedicated	The subject matter experts, their documents with all key qualifications and experience may as below: Team Leader/ Real Estate Expert MBA or Graduate in engineering, planning or equivalent having about 10 years of	No change in RFP Condition.



Clause No. & existing Provision member is as follows:		Clarification Required	Suggested Te Amendment	xt for the	Clarification/Amendment			
r	memb	per is as follows:			bid process	Amendment	experience	by NMRC
It T o a s d N	occasi availat auch th	nat he/she is avail sions/ meetings a	n the engag s. Thus, it is Member/ To lable to be n	ement on few important that the eam Leader is	management may not be sufficient. Hence, we request the Client to include the position of three subject matter experts under this RFP for better coverage of the scope and execution of the Engagement.	Procurement/ Legal Expert Financial Analyst	in Real Estate Developmen t/ strategy and monetization concepts. MBA or post- graduation/ graduate in law having 7 years of experience in the field of procurement /bid process managemen t including development of Bid documents, evaluation An MBA/CA or equivalent having 5 years' experience in financial modelling & analysis and monetization concepts.	
P	re-bio	I meeting 2020, 1100 hrs (IS	ST)		Due to outbreak of COVID 19 pandemic and constraints associated with the movement and travel, we request the client to	Not mentioned		No change in RFP Condition.

S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment
5.	Page 18	meeting virtually through Zoom or MS Teams or any service provider. The link of the meeting may be shared with us through email.		by NMRC
6.	Clause 27: Minimum Technical and Financial Criteria 27.6. The Bidder should not be under a declaration of ineligibility or black listed for having indulged in corrupt and fraudulent practices used by the Govt. of India/any State Govts/ Regulatory Authorities or has been debarred from entering into contract by any Indian Public Sector unitor any Govt./body/ authority.	Not mentioned	Request Authority to approve the verbiage below for the relevant declaration: "We do hereby declare to the best of our knowledge and information available with us that we are not under a declaration of ineligibility or black listed for having indulged in corrupt and fraudulent practices used by the Govt. of India/ any State Govts/ Regulatory Authorities or debarred from entering into contract by any Indian Public Sector unit or any Govt./body in India blacklisting against providing such professional services as mentioned in the tender on the date of submission of bid."	No change in RFP Condition.
7.	Clause 28: Evaluation of the Technical E2: The Applicants must have experience of consultancy project undertaken in last 5 (five) years of a company with turnover mentioned below at the time of consultancy job undertaken. - Rs. 200-500 Crore – 10 marks - Rs. 500-1000 Crore – 20 marks - > Rs. 1000 Crore – 30 marks Page 21	Request Authority to confirm that same project can be represented for client turnover prequalification criteria outlined in clause 27.3 and scoring under E2.	Not mentioned	No change in RFP Condition. Clarification: 1. Yes, same project can be used for minimum eligibility and evaluation
	Clause 28.2: Selection Process	Not mentioned	The financial proposals of only technically cualified bidder	No change in RFP Condition.



No	Clause No. & existing Provision	Clarification Required	Amendment	Clarification/Amendment
	The financial proposals of only technically qualified bidder (qualified bidders) with minimum marks of 60, will be opened and will be ranked in terms of their total evaluated cost using Quality cum cost-based selection (QCBS) process with Technical Score having weightage of 70% and financial price having Weightage of 30%. Based on the criteria and the total score, the Technical Scores will have a weightage of 70%. The Financial bids will be allotted a weightage of 30%.		(qualified bidders) with minimum marks of 60, will be opened and will be ranked in terms of their total evaluated cost using Quality cum cost-based selection (QCBS) process with Technical Score having weightage of 80% and financial price having Weightage of 20%. Based on the criteria and the total score, the Technical Scores will have a weightage of 80%. The Financial bids will be allotted a weightage	by NMRC
8.	Page 3 Data Sheet Rs. 5900/-(including GST) (Rupees Five Thousand Nine Hundred Only) through RTGS/NEFT only payable in favour of Noida Metro Rail Corporation Limited - Non-refundable	Please refer to Rule 161 (IV) of GFR 2017. We understand that cost of tender document should not be charged under the said Rule. Accordingly, we request you to waive / delete the requirement for submitting tender	of 20%. Not mentioned	No change in RFP Condition.
	Page 39-40 Clause 37.5: Confidentiality Except with the prior written consent of the Client, the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services. Except as otherwise permitted by this Agreement, neither of the parties may disclose to third parties the contents of this	fee under the RFP.	Not mentioned	No change in RFP Condition.



No	부터 프로마트 (1980년 1981년 1982년 1	Clarification Required	Suggested T∋xt for the Amendmert	Clarification/Amendment
	Agreement or any information/report/advice provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such confidential information to the extent that it: (a) is or becomes public other than through a breach of this Agreement, (b) is subsequently received by the receiving party from a third party who, to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (c) was known to the receiving party at the time of disclosure or is thereafter created independently, (d) is disclosed as necessary to enforce the receiving party's rights under this Agreement, or (e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of three (3) years from the date of termination of this Agreement.	ensure that even if the information is disclosed to any third party, such parties maintain confidentiality of such information. Client is therefore requested to kindly include the following clause: Consultant may disclose confidential information: (a) to its employees, directors, officers and subcontractors, on a need to know basis, as required for performance of services, provided such employees, directors, officers and subcontractors are bound by confidentiality obligations; (b) where required by applicable law or regulation or for regulatory and compliance (both internal and external) purposes.	Amendine (by NMRC
10.	Page 39-40 Clause 37.5: Confidentiality	LA.	Not mentionæd	No change in RFP
	Except with the prior written consent of the Client, the	period of confidentiality		Condition.
	Consultant and the Personnel shall not at any time	obligations to one year post expiry or		
	Confidence to any person or entity any confidential	termination.		
		Additionally, Please		

S. No		Clarification Required		Clarification/Amendment
11.	shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services. Except as otherwise permitted by this Agreement, neither of the parties may disclose to third parties the contents of this Agreement or any information/report/advice provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such confidential information to the extent that it: (a) is or becomes public other than through a breach of this Agreement, (b) is subsequently received by the receiving party from a third party who, to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (c) was known to the receiving party at the time of disclosure or is thereafter created independently, (d) is disclosed as necessary to enforce the receiving party's rights under this Agreement, or (e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of three (3) years from the Date of termination of this Agreement.	appreciate that this is a prestigious project for us and we would like to showcase this project in our future proposals. We request client to allow us to refer to you and the services we have performed for you for citation / reference purposes, as long as we do not disclose your confidential information	Amendment	by NMRC
	Clause 45: Limitation of Liability 45.2. To the fullest extent permitted by applicable law and professional regulations, Client shall indemnify Consultant against all claims by third parties (including the Client's affiliates) and resulting liabilities, losses, damages, costs and expenses (including reasonable external and internal legal costs) arising out of the third party's use of or reliance on any Report disclosed to it by or through Client or at Client request. Client shall have no obligation hereunder to the extent that Consultant have specifically authorized, in writing, the third party's reliance on the Report	The indemnification clause is too vague and obligations are widely worded. The Client is here by informed that save for a balanced third party IPR infringement indemnity and a balanced reciprocal indemnity for death/bodily injury, PwC is unable to provide other multiple indemnities in the	Not mentioned	No change in RFP Condition.

S. No	Clause No. & existing Provision	Clarification Required		Clarification/Amendment
		manner as proposed in the Contract. We believe that either side will have full and adequate contractual/ legal recourse to address the other situations, thereby avoiding the need for the other multiple indemnities that have been currently sought in the Contract. Alternatively, kindly cap these indemnities to limitation of liability cap or one time the fees payable to us under this Agreement.	Amendment	by NMRC
13.	Additional Clause	Not mentioned .	Request Authority to accept following additional contract verbiage: "We agree to indemnify to the extent the damaces/losses are finally determined by a competent court or arbitration. Please make indemnities subject to final determination by court/arbitrator. This is also the industry standard and prescribed by Meity in its guideline.	No change in RFP Condition.
13.	Additional Clause	Not mentioned	The indemnities set out in this agreement shall be subject to the following conditions: (i) the Indemnified Party as promptly as practicable informs the Indemnifying	No change in RFP Condition.

S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment by NMRC
			Party in writing of the claim	by NIVING
			or proceedings and provides	
			all relevant evidence.	
			documentary or otherwise:	
			(ii) the Indemnified Party	
			shall, at the cost of the	
			Indemnifying Party, give the	
			Indemnifying Party all	
			reasonable assistance in the	
			Defense of such claim	
			including reasonable access	
			to all relevant information,	
			documentation and	
			personnel provided that the	
			Indemnified Party may, at its	
			sole cost and expense,	
			reasonably participate,	
			through its attorneys or	
			otherwise, in such Defense;	
			(iii) if the Indemnifying Party	
			does not assume full control	
			over the Defense of a claim	
			as provided in this clause,	
			the Indemnified Party may	
			participate in such defense	
			at its sole cost and expense,	
			and the Indemnified Party	
			will have the right to defend	
			the claim in such manner as	
			it may deem appropriate,	
			and the cost and owners	
			and the cost and expense of	
			the Indemnified Parly will be	
			included in losses;(iv) the	
			Indemnified Party shall not	
			prejudice, pay or accept any	
			proceedings or claim, or	
			compromise any proceedings or claim,	

58:BH 19/05	S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the	Clarification/Amendment
	105111			Amendment	by NMRC
				without the written consent	
				of the Indemnifying Party: (v)	
				all settlements of claims	
				subject to indemnification	
				under this Clause will: a) be	
				entered into only with the	
				consent of the Indemnified	
				Party, which consent will not	
				be unreasonably withheld	
				and include an unconditional	
				release to the Indemnified	
				Party from the claimant or	
				plaintiff for all liability in	
				respect of such claim; and b)	
				include any appropriate	
				confidentiality agreement	
				prohibiting disclosure of the	
				terms of such sett ement: (vi)	
				the Indemnified Party shall	
				account to the Indemnifying	
				Party for all awards.	
				settlements, damages and	
				costs (if any) finally awarded	
				in favour of the Indemnified	
				Party which are to be paid to	
				it in connection with any	
				such claim or proceedings;	
				(vii) the Indemnified Party	
				shall take steps that the	
				Indemnifying Party may	
				reasonably require to	
				mitigate or reduce its loss as	
				a result of such a claim or	
				proceedings;(vi i) in the	
				event that the Indemnifying	
				Party is obligated to	
				indemnify an Indemnified	
				Party pursuant to this	

1500	S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment by NMRC
	14.	Page 38	To uphold the	clause, the Indemnifying Party will, upon payment of such indemnity in full, be subrogated to all rights and defenses of the Indemnified Party with respect to the claims to which such indemnification relates; and (ix) if a Party makes a claim under the indemnity set out under Clause above in respect of any particular loss or losses, the n that Farty shall not be entitled to make any further claim in respect of that loss or losses (including any claim for damages)."	
		Clause 36.6: Termination 36.6.1. By the Company (NMRC) The Company may terminate this Contract in case of the occurrence of any of the events Specified in paragraphs (i) through (vi) of this Clause SC 36.6.1. In such an occurrence the Company shall give a not less than fifteen (15) days' written notice of termination to the Consultant, and thirty (30) days' in the case of the event referred to in (v). i. If the Consultant does not remedy a failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the Company may have subsequently approved in writing. ii. If the Consultant becomes insolvent or bankrupt. iii. If the Consultant, in the judgment of the Company has engaged in any of practices as defined in clause	To uphold the principles of natural justice, we request client to notify us and give us are rectification period of at least 30 days, prior to invoking this clause.	Not mentioned	No change in RFP Condition.



S. No		Clarification Required	Suggested Text for the	Clarification/Amendment
	35.5 competing for or in executing the Contract. iv. If, as the result of Force Majeure, the Consultant are unable to perform a material portion of the Services for a period of not less than thirty (30) days. v. If the Company, in its sole discretion and for any reason whatsoever, decides to terminate this Contract. vi. If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause 43 hereof.		Amendment	by NMRC
15.	Page 38 Clause 36.6: Termination 36.6.1. By the Company (NMRC) The Company may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (i) through (vi) of this Clause SC 36.6.1. In such an occurrence the Company shall give a not less than fifteen (15) days' written notice of termination to the Consultant, and thirty (30) days' in the case of the event referred to in (v). i. If the Consultant does not remedy a failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the Company may have subsequently approved in writing. ii. If the Consultant becomes insolvent or bankrupt. iii. If the Consultant, in the judgment of the Company has engaged in any of practices as defined in clause 35.5 competing for or in executing the Contract. iv. If, as the result of Force Majeure, the Consultant are unable to perform a material portion of the Services for a period of not less than thirty (30) days. v. If the Company, in its sole discretion and for any reason whatsoever, decides to terminate this	We request client to delete this ground for termination as it is unreasonable and there are several remedies in contract and law available to the client for such breach.	Not mentioned	No change in RFP Condition.

S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the	Clarification/Amendment
10	Contract. vi. If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause 43 hereof.		Amendment	by NMRC
16.	Clause 37.3: Conflict of Interests The Consultant shall hold the Company's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests. 37.4. Prohibition of Conflicting Activities The Consultant shall not engage, and shall cause their Personnel as well as their Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities which would conflict with the activities assigned to them under this Contract.	We wish to highlight that we are a large organization providing various services to various state and central government departments, PSUs, international organizations and private clients. We wish you to note that while we have a mechanism in place to identify patent and direct conflict of interests, it may not always be possible to identify any or all indirect or remote conflict of interests. Kindly appreciate that our no conflict confirmations will be subject to the foregoing.	Not mentioned	No change in RFP Condition.
17.	Page 38 Clause 36.5.7: Penalty Failure to adhere to the timelines mentioned in the Scope of work of the contract shall attract a penalty @ 0.25% per fortnight of the total contract value up to a maximum of 5% of the contract, subject to the approval of competent Authority.	We understand that we would be liable to pay liquidated damages to the extent corresponding breach is solely attributable to us. Kindly confirm.	Not mentioned	No change in RFP Condition. Clarification: 1. The consultant shall be liable for penalty to the extent corresponding breach is attributable to Consultant's work

S. No	Clause No. & existing Provision	Clarification Required	Suggestec Text for the Amendment	Clarification/Amendment by NMRC
19.	Page 42 Clause 43 – Determination or Recession of Agreement The Company without any prejudice to its right against the consultant in respect of any delay by notice in writing absolutely determines the contract in any of the following cases: 43.1. If the Consultant being a firm/company shall pass a resolution or the court shall make any order that the firm/ company shall be wound up or if a receiver or a manager on behalf of the creditor shall be appointed or if circumstances shall arise which entitle the court or creditor to appoint a receiver or a manager or which entitled the court to make up a winding order. 43.2. If the Consultant is in breach of any of terms of agreement 43.3. When the Consultant has made himself liable for action under any of the cases aforesaid the Company shall have powers: 43.4. To determine or rescind the agreement 43.5. To engage another consultant to carry out the balance work debiting the consultant the excess amount if any so spent	Request client to limit our liability under this clause to 10% of the value of corresponding goods/services not delivered by us. Please also confirm that client will use government procurement norms (including price discovery) for procurement of such services from third parties.	Not mentioned	No change in RFP Condition.
19.	Page 39 Clause 37.3: Conflict of Interests The Consultant shall hold the Company's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.	There are innumerable IPRs that exist with us which we would like to use to your benefit while delivering our services to you. These are our preexisting IPRs and we use it for all clients. We will not be able to give ownership in such IPRs to you just	Not mention∋d	No change in RFP Condition.

×	S, No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment
			because we are	Amendinent	by NMRC
			using them for		
			providing services to		
			you, like we use		
			these for other		
			clients. We request		
			that we are allowed		
			to retain ownership of		
			our pre-existing		
			IPRs, else we might		
			be not be able to use		
			these in providing		
			services to you in		
			order to protect our		
			ownership in them.		
			We request you to		
			kindly include the		
			below clause. This is also the standard		
			mentioned by Meity in its guidelines.		
			iii its guidelines.		
			Notwithstanding		
			anything to the contrary		
			In this agreement.		
			Consultant will retain		
			the ownership of its		
			pre-existing intellectual		
			property rights		
			(including any		
			enhancement or		
			modification thereto)		
			even if such IPRs are		
			used for creating		
			deliverables, are		
			incorporated in the		
			deliverables, etc. To		
			the extent such pre-		
L			existing IPRs are		

S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment
		included/incorporated in the deliverables, upon receipt of all due and payable payment in full, the Consultant shall grant a non-exclusive, perpetual and fully paid up license to the Purchaser/Client to use such pre-existing IPRs	Amendment	by NMRC
200		for use of deliverables for the purpose for which such deliverables are meant for client's internal business operations.		
20.	Page 41-42 Clause 42.2: Arbitration If the Parties are unable to resolve a dispute amicably through discussion on conciliation, the dispute may be referred to Arbitration.MD of NMRC shall appoint the Arbitrator. In case dispute is not resolved through arbitration, the dispute can then be brought to the jurisdiction of District Courts Gautam Budh Nagar or Allahabad High Court (Prayagraj) as the case may be.	In order to uphold the principles of natural justice (Nemo judex in causa sua- no one should be judge in ones own case) and the provisions of the Arbitration and Conciliation Act, we request that the arbitrator(s) be appointed with mutual consent of both the parties. Alternatively, a panel of three arbitrators may be set up in which one arbitrator is appointed by Consultant, one by the client and the two arbitrators appoint third	Not mentioned	No change in RFP Condition.

S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment
21.	Page 40	arbitrator. Please confirm.		by NMRC
	37.8. Accounting, Inspection and Auditing The Consultant (i) shall keep accurate and systematic accounts and records in respect of the Services hereunder, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time changes and costs, and the bases thereof, and (ii) shall periodically permit the Client or its designated representative, during the term of this Contract, to inspect the same and make copies thereof as well as to have them audited by auditors appointed by the Client, if so required by the Client as the case may be. Notwithstanding anything said herein, any audit conducted shall be restricted to the physical files and engagement specificfiles in relation to this Contract only and shall be subject to the Client and the auditor, agreeing to maintain confidentiality of these documents and such audit shall be conducted without accessing Consultant's premises	We wish to clarify that we will retain our records as per our records retention policies. Upon reasonable notice, we will allow Client to inspect our invoicing records under this engagement; such inspection shall be done in a pre-agreed manner and during normal business hours. For avoidance of doubt, such inspection should not cause us to be in breach of our organizational confidentiality requirements. Please acknowledge that our audit related obligations will be subject to foregoing	Not mentioned	No change in RFP Condition.
22.	Additional Clause	statement. We will be providing services and	Not mentioned	No change in RFP Condition.
		deliverables to you under the contract. We accept no liability to anyone, other than you, in connection with our services, unless otherwise agreed by us in writing. You agree to		

S. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment by NMRC
		reimburse us for any liability (including legal costs) that we incur in connection with any claim by anyone else in relation to the services. Please confirm our understanding is correct.		by NMIRC
23.	Additional Clause	If the project is to be completed on time, it would require binding both parties with timelines to fulfill their respective part of obligations. We request you that you incorporate a deliverable acceptance procedure, perhaps the one provided by Meity in their guidelines, or the one suggested below, to ensure that acceptance of deliverables is not denied or delayed and comments, if any, are received by us well in time. You may consider including the below simple clause: Within 10 days (or any other agreed period) from Client's receipt of a draft deliverable, Client will notify	Not mentioned	No change in RFP Condition.

0000	Ş. No	Clause No. & existing Provision	Clarification Required	Suggested Text for the Amendment	Clarification/Amendment
	24.	Page 40	Consultant if it is accepted. If it is not accepted, Client will let Consultant know the reasonable grounds for such non acceptance, and Consultant will take reasonable remedial measures so that the draft deliverable materially meets the agreed specifications. If Client does not notify Consultant within the agreed time period or if Client uses the draft deliverable, it will be deemed to be accepted		by NMRC
		Clause 37.6: Consultant's Actions The Consultant shall inform the Company in writing before taking any of the following actions: i. Entering into a subcontract for the performance of any part of the Services, ii. Appointing such members of the Personnel not listed in the team presented in the technical proposal submitted by the consultant	We may take assistance from our contractors or other PwC firms (Each of which is a separate and independent) legal entity and may share confidential information with them in connection with this engagement. However we remain solely liable to client for their acts; claims (if any) in relation to this engagement will be routed solely through client and us.	Not mentioned	No change in RFP Condition.

S. No		Clarification Required	Suggested Text for the Amendment	Clarification/Amendment
25.	Additional Clause	Not mentioned	We request the consider to include appropriate language on the lines below (sample):	No change in RFP Condition.
			"If there are any circumstances that reasonably restrict or affect the ability of PwC's personnel to travel or to be physical present at any specific office/location, then without prejudice to your obligations (including your payment obligations), you shall allow such personnel to work from home or other remote location till the time such circumstances exist"	Refer Clause 36.5: Force Majeure

far y Am/ops/PB

DAM/AFC & TELE

DGM/RS/E2 OPS

Dansfinance