

**NOIDA METRO RAIL CORPORATION LIMITED**

Pre-Bid Meeting Queries & its Reply/Clarification

Date 29.08.2022

Sub:-To appoint Business Efficiency Advisor

Ref:- E-Tender No. NMRC/Consultant/213/2022

Reg:-Clarifications of Queries received (Pre-Bid Meeting held on 24.08.2022)

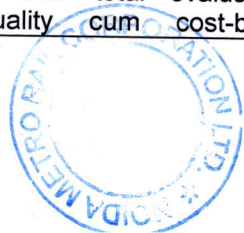
Sl. No.	Page No.	Clause No.	RFP Clause	Query / Suggested Amendment	Clarification/Amendment by NMRC
1.	Page 11	Section II: Terms of Reference (TOR) - III KEY PERSONNEL	*2 dedicated resources - Senior Strategy/System analyst and Mobility Expert will be full time based out of Employer office from the beginning of the project	<p>We understand that the total duration of assignment is 2 years inclusive of timeframe required for Part A and Part B.</p> <p>Also, it is mentioned that timeframe for Part B shall be 6 months, we would like to understand whether this 6months input is a continuous activity or intermittent activity spread across 2-year project duration</p> <p>Kindly confirm.</p>	<p>No change</p> <p>As mentioned in Timelines Clause of RFP (II.II), the overall period of the engagement of the Advisor shall be 2 (two) years from the date of award of work, with the provision of extension based on the satisfactory performance during the pursuing duration and requirements in the following period.</p> <p>It may be noted</p> <ol style="list-style-type: none"> <li>PART A is for 2 years</li> <li>PART B is for continuous 6 months period from date of</li> </ol>



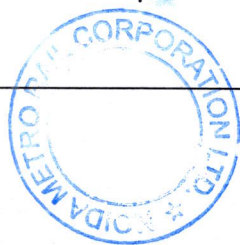
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					award of work.  Further, as mentioned in the RFP (Part 2 Scope of Work – First and last Mile Connectivity Mobility Market place), PART B may be extended further beyond 6 months basis requirement of NMRC and mutual consent of the parties.
2.	Page 23	Section IV: Pre-qualification Criteria and Evaluation and Selection Process  28.1 Evaluation of Technical Proposal	Experience of consultancy work as advisors for undertaking project management/program management/revenue enhancement study/ business modelling with Metro corporation/ Airport/ Railways/ Government institution (Local Authority/ State Government/Central government) in India in last 5 (five) years	We would like to request the authority to consider the Experience of consultancy work as advisors for undertaking project management/program management/revenue enhancement study/ business modelling in Infrastructure/Transport sector with Metro Corporations/ Airports/ Railways/ Ports/Land Ports/ Road/Bus Transport/Smart Cities/ any government institutions Local Authority/ State Government/Central Government) in India in last 10 (Ten) years	No change
3.	Page 23	Section IV: Pre-qualification Criteria and Evaluation and Selection Process  28.1 Evaluation of Technical Proposal	Experience of providing IT/ ICT/ Digital consultancy services for Metro Corporations/ Airports/ Railways/ Ports/Land Ports/ Road/Bus Transport in last 5 (five) years. Each eligible completed/ ongoing project to be considered should have consulting fees of value greater than INR 50 Lakh	We would like to request the authority to consider the Experience of providing IT/ ICT/ Digital consultancy services/ Intelligent Transport Management System (ITMS)/ ICC/ IT interventions proposed under smart city for any government institutions (Local Authority/State government/Central Government) in India in last 10 (Ten) years	No change



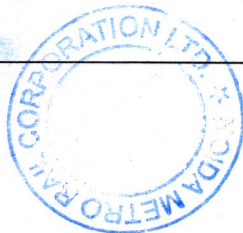
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4.	Page 24	Section IV: Pre-qualification Criteria and Evaluation and Selection Process  28.1 Evaluation of Technical Proposal	Experience of providing consultancy services with respect to improving urban mobility outcomes in Indian cities in last 5 (five) years Consultancy services shall mean services provided towards Open mobility network i.e. 1. Establishing first and last mile connectivity by developing app for journey planning/ticketing, 2. Creating mobility marketplace, and 3. Improving commuter experience	We would like to request the authority to consider the Experience of providing consultancy services with respect to improving urban mobility outcomes with Metro Corporations/ Airports/ Railways/ Ports/Land Ports/ Road/Bus Transport/Smart Cities/ any government institutions Local Authority/ State Government/Central Government) in India in last 10 (Ten) years	No change
5.	Page 24	Section IV: Pre-qualification Criteria and Evaluation and Selection Process  28.1 Evaluation of Technical Proposal	Team proposed (professionals as per qualification and experience in. TOR document)  PART 1 - Team Leader (Non-Fare Box) – 7.5 marks - Senior Strategy/System analyst –5 marks - Junior Strategy/System analyst – 2.5 marks  PART 2 - Team Leader (First and Last Mile Connectivity) – 7.5 marks - Mobility Expert – 5 marks - Urban Transport cum Change Management Expert - 2.5 marks	We would like to request you to kindly consider higher weightage of scoring for the Key resources (preferably 50 marks) so that we could provide the best quality resources with better experience & expertise relevant to the assignment.	No change
6.	Page 25	28.2 Selection Process	The financial proposals of only technically qualified bidder (qualified bidders) with minimum marks of 60, will be opened and will be ranked in terms of their total evaluated cost using Quality cum cost-based selection	We would like to request you to kindly consider Quality cum cost-based selection (QCBS) process with Technical Score having weightage of 80% and financial price having Weightage of 20%.	No change



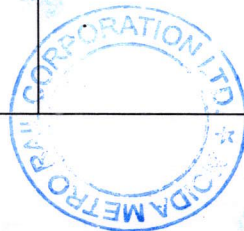
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			(QCBS) process with Technical Score having weightage of 70% and financial price having Weightage of 30%.		
7.	Page 28	34.2. Payment Terms	Unless otherwise specified, the Advisor shall be paid on monthly basis.	<p>The payment mechanism prescribed in the RFP is not clear as it mentions that the Advisor shall be paid on monthly basis. Whereas the Key Resource requirement as per RFP specify that only 2 resources shall be deployed on Full term basis and the remaining resources shall be deployed on short term basis.</p> <p>Hence, we would like to understand the payment mechanism in detail and request the authority to kindly clarify.</p>	<p>It may be noted that</p> <ol style="list-style-type: none"> <li>1. Considering PART A is for 2 years, the involvement of "Team Leader" is required broadly once a week for review with the stakeholders. For the purpose of payment, the total quoted amount (for 2 months effort in a year in this case) shall be divided by tenure (i.e., spread across 12 months) – in equal installments. For instance, if the quoted amount is Rs. 1000 (for 2 months in a Year 1), the payment shall be considered as Rs. 83.33 per month</li> <li>2. Similar is the case in PART B – "Team Leader". The total quoted amount (for 1 month) shall be divided by tenure (6 months in this case) – in equal installments</li> <li>3. It may be noted that "Urban Transport cum Change Management Expert" shall be required for 3 months, as mentioned in RFP – in</li> </ol>



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					Month 4 – 6 of the engagement
8.	Page 36		Form – F1	It is mentioned that the Total Consulting Fees for the team deployed as per RFP requirements for Year 1. We understand that this is a typo error.  Kindly clarify & confirm	No change  It may be noted that the tenure of the engagement is 2 years. However, in the Financial Bid, the rates need to be quoted for YEAR 1 only. The same rates shall be applicable, as required, for YEAR 2.
9.	Page 45	40.2. Terms and Conditions of Payment	No escalation in fees is permitted and NMRC shall pay consultant as per agreed fees/quoted fees as per tender document.	We would like to request the authority to kindly consider an escalation of 10% every year as per industry standards.  As the resources need to be compensated with increment which help in retaining the resources and provide best quality service to the client.	No change
10.	Page 45	40.3. Terms and Conditions of Payment	NMRC shall, within 30 days from the date of receipt of the invoice make payment to the consultant as per terms of the RFP document.	We would like to request you kindly consider the payments to the consultant within 14 days from the date of receipt of the invoice	No change
11.	Page 3	Data Sheet	Schedule of Bidding Process	We request you to consider the bid submission date at least 2 weeks from the date of issue of reply to Pre-bid clarifications.	No change
12.	Page 22	-	...The Consultant is required to submit the following documents: Power of Attorney/ Board Resolution/ Letter of Authority for Authorized Signatory	Considering there's no format provided in the RFP, would request NMRC to kindly consider the format attached herewith in Annexure 2.	No change  Applicant may follow the prescribed/ standard template for the Power of Attorney/ Board Resolution/ Letter of Authority



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13.	Page 15	10. e-Bid Security/Earnest Money Deposit (EMD)	10.1.1. The tenderer shall furnish, as part of its e-Bid, an e-Bid security/ EMD as mentioned in Data Sheet in favour of Noida Metro Rail Corporation Limited in the A/c mentioned in Data Sheet, scanned copy of RTGS receipt of Security/ EMD with transaction Id certified by the same bank must be enclosed along with the e-Bid. Tender without Earnest Money in the prescribed form, will not be accepted.	Request you to consider the submission of EMD in the Form of NEFT/RTGS/Demand Draft.	No change
14.	Page 9	II.II. Timelines:	The overall period of the engagement of the Advisor shall be 2 (two) years from the date of award. of work, with the provision of extension based on the satisfactory performance during the pursuing duration and requirements in the following period. The quote shall be on a resource month basis. In case of extension, the per month resource value shall be charged on the number of the months extended as per the mutual agreement.	Request you to consider escalation of 10% per annum for every 12 months of extension.	No change
15.	-	Additional Clause		Disclosure of Reports to Third Parties  Pertaining to the mentioned head, request you to kindly consider the below Clause: "NMRC may not disclose any information, advice, recommendations or other content of any reports, presentations or other communications provided by	No change



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				the Consultant under this Agreement ("Reports") or any portion or summary of a Report or refer to Consultant in connection with the Services to any third party except with Consultant's prior written consent."	

